



**LibreOffice**  
The Document Foundation



# **LibOCon Almería**

## **Opening Session**

**ALMERÍA**

**September 11, 2019**



**José Antonio Martínez**

IT Coordinator for the  
Univerity of Almería

**Marina Latini**

Chairwoman, TDF

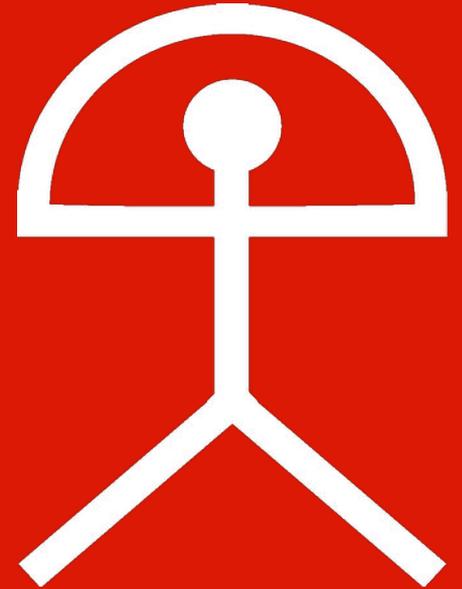
**Florian Effenberger**

Executive Director, TDF

**Thanks**

University of Almería

Club de Cacharreo



# Thanks to Conference Sponsors



Adfinis<sup>sy</sup>Group





# 2019 Organizing Committee

- Ismael Olea
- Julián García Donaire
- Maria Del Mar
- Rubén Gómez Antolí
- José Juan Sánchez Hernández
- Victor Suarez García



# TDF Board of Directors

## DIRECTORS

- Marina Latini  
*Chairwoman*
- Björn Michaelsen  
*Deputy Chair*
- Michael Meeks
- Thorsten Behrens
- Eike Rathke

- Cor Nouws
- Franklin Weng

## DEPUTIES

- Jan Holešovský
- Simon Phipps
- Osvaldo Gervasi



# TDF Membership Committee

## MEMBERS

- Gabriele Ponzio  
*Chairman*
- *Klaus-Jürgen Weghorn*
- Gustavo Buzzatti Pacheco
- Jona Azizaj
- Dennis Roczek

## DEPUTIES

- Ilmari Lauhakangas
- *Muhammet Kara*
- *Ahmad Haris*



# TDF Team

- Florian Effenberger  
*Executive Director*
- Sophie Gautier  
*Foundation Coordinator*
- Christian Lohmaier  
*Release Engineer*
- Xisco Fauli  
*Quality Assurance*
- Ilmari Lauhakangas  
*Development Marketing*
- Guilhem Moulin  
*Infrastructure*
- Olivier Hallot  
*Documentation*
- Heiko Tietze  
*User Experience*
- Mike Saunders  
*Marketing*
- Italo Vignoli  
*Marketing*



# General Information



# Logistic Information

- Conference agenda and venue map are on conference website <https://conference.libreoffice.org>
- During the conference we will take pictures of participants, which will be used on TDF web properties (web & blogs), on social media (Twitter and LinkedIn) and on TDF Annual Report
- If you have food related issues which have not been communicated before, please do it now (i.e. intolerances, allergies, etc.)
- Speakers, remember to send your slides for publication on the website to Sophie ([sophi@libreoffice.org](mailto:sophi@libreoffice.org)) or Italo ([italo@libreoffice.org](mailto:italo@libreoffice.org))



# Lightning Talks

- The Lightning Talk session is scheduled for Friday, September 13, at 2:30PM in the Auditorium, just before the Closing Session
- People interested in presenting their Lightning Talk should send their slides to Thorsten Behrens ([thb@libreoffice.org](mailto:thb@libreoffice.org)) at least one hour in advance over the scheduled time (so, on Friday 13, by 1:30PM)
- After the conference, the same slides should be sent either to Sophie ([sophi@libreoffice.org](mailto:sophi@libreoffice.org)) or to Italo ([italo@libreoffice.org](mailto:italo@libreoffice.org)), for publication on the website



# Communication Channels

- Telegram group: **LibOCon 2019 Discussions** (bridged to IRC)
- Telegram broadcast channel: **LibOCon 2019 Announcements**
- Mailing list: **conference@global.libreoffice.org**



# Annual Report



# Annual Report



## **Annual Report 2018 Low Resolution**

<https://tdf.io/ar2018low>

## **Annual Report 2018 High Resolution**

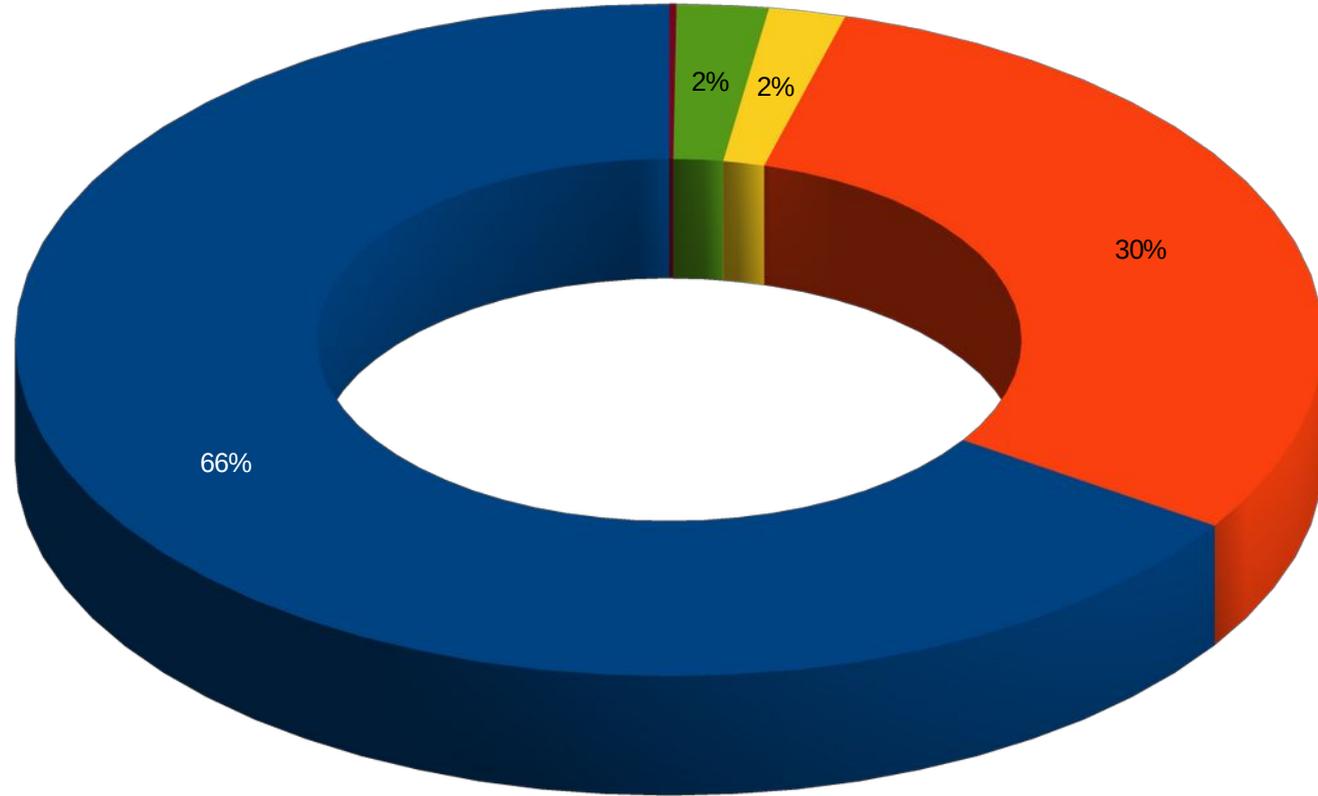
<https://tdf.io/ar2018high>

## **Original 2018 Report in German**

<https://tdf.io/bericht2018>



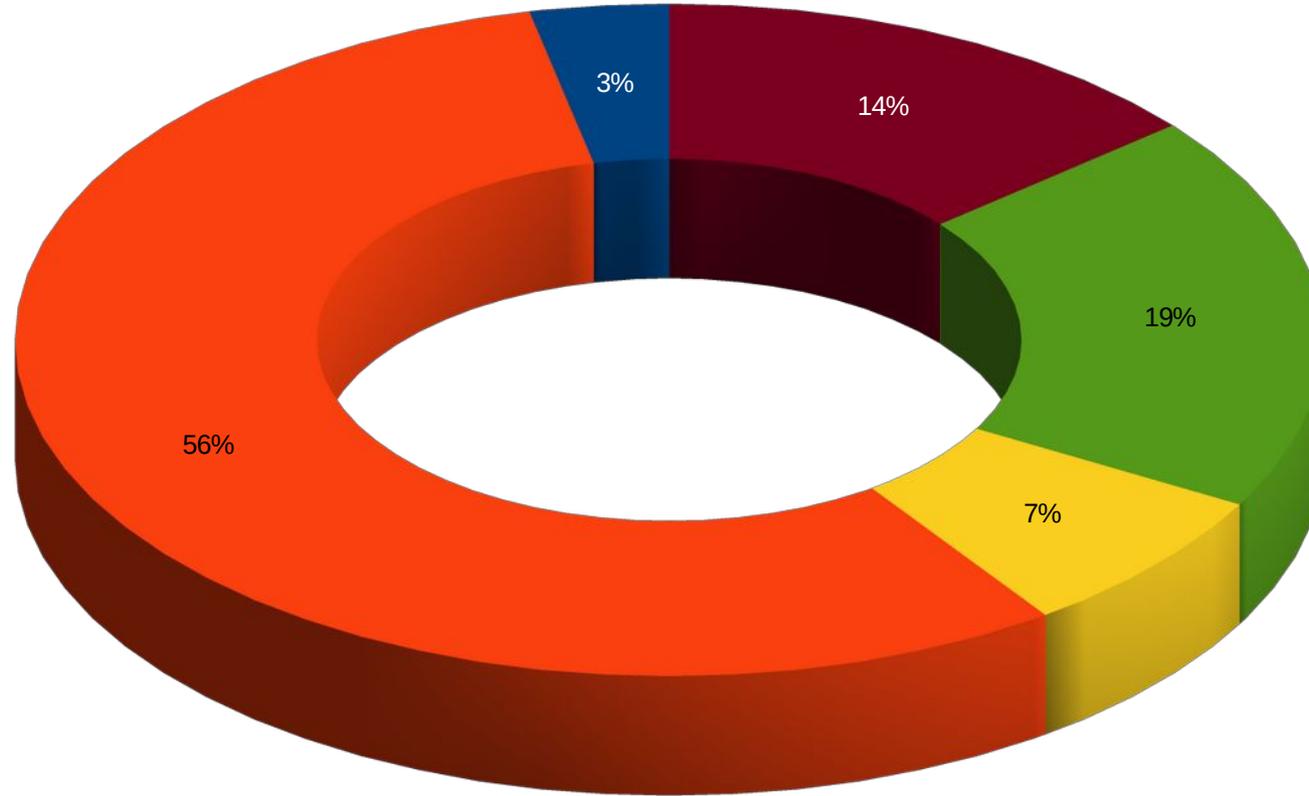
# TDF Sources of Income in 2018



■ Donations PayPal   ■ Donations Credit Cards   ■ Donations through SPI  
■ AB Members Fees   ■ Other Income



# TDF Expenses in 2018



■ Depreciation/Investments ■ Employees/Freelancers ■ Community/Events  
■ Projects/Tenders ■ Other Expenses



# **The Document Collective**

Stimulating the LibreOffice Economy

**Simon Phipps (on behalf of The Document Foundation Board)**

**Presented at the LibreOffice Conference 2019**



# COSM

- “Community of ODF Spec Maintainers”
- First crowdfunded open standards project
- Seeded by TDF at the end of 2017
- Since also funded by Microsoft, Collabora, CIB, the UK Government & the European Commission
- Paying for an editor to finish ODF 1.3 using the work of the great TC contributors
- Committee Draft approved September 9



# Problem Statements

- TDF faces challenges engaging in commercial activity
- This especially affects engaging our community:
  - Spending donations on development is hard
  - Addressing CoI of community members is hard
- App Stores challenge TDF on multiple levels
  - Operating as an AppStore vendor is contractually hard
  - App stores intermediate TDF and eliminate donations
- A full “Mozilla” strategy is undesirable



- We will form a community benefit company to serve TDF's community
- Primary commercial activities that complement the community's work
- Secondary effects that grow the market for TDF's software and reduce operational complexity for TDF
- Self-funded after a startup phase, but always with TDF backing until there is a surplus
- Any surplus donated to TDF



# Regulation

- No beneficial owner.
- Bylaws directing the business to benefit TDF's community and mission.
- Small (3-5) self-sustaining Board bootstrapped by appointees of founding stakeholders.
- Incorporated using a regulated vehicle such as CIC or equivalent.
- Possibly an impeachment mechanism (e.g. via TDF Trustee supermajority endorsed by TDF Board supermajority, or a trademark rule) allowing a reboot



# User Feature Market: Operation

- Bugzilla plug-in allows user to “buy this bug”
- Only available to individuals at launch
  - May make available to SMEs via qualifying registration
- Minimum donation level will be set by TDC
- “Purchase” lists the bug on TDC Market
  - User encouraged to promote on social media
  - Further donations then sought from users
- TDC will match donations from AppStore income



# User Feature Market: Admin

- TDC PM will price each new "bug"
  - Infeasible "bug" removed from market & donations returned
- Approved implementors bid for contract
- TDC PM manages price, list of qualifying bids
- When donations match price AND at least one qualifying bid, contract awarded
- TDC PM manages contract



# Next Steps: Initiate Entity

- “Incorporation” decision – at Sept ‘19 meeting
  - “Make It So” moment at LibOCon Almería
  - Will vote into existence at next Board after LibOCon
  - Seeking community feedback on proposal
  - Suggestions welcome for the bootstrap Board



# Next Steps: App Stores

- Agree trademark license
  - Exclusive use of "LibreOffice" in app stores
- Commission packages from vendors
  - Initially use existing "LibreOffice Vanilla" vendors
  - Agree rolling contracts
- Place packages in Windows, Mac app stores
  - Price around €15 per Collabora A/B testing
  - Software still available for no charge at [libreoffice.org](https://libreoffice.org)
  - Purchase covers all updates of same major version



# Board Motion

The Board RESOLVES to start creation of The Document Collective (TDC) by taking the following acts:

- Broadly, to implement the concepts in the Board's Document "The Document Collective" version 0.4
- Appoint a transitional leadership Group comprising Simon Phipps, Eike Rathke, Michael Meeks, Thorsten Behrens, and/or other volunteers TBD...
- Direct the Group to sign an agreement with Public Software CIC hosting TDC as an unincorporated association
- Allocate a loan of €50000 to be requested incrementally as needed by Public Software CIC for TDC when the Group so directs, to be returned once a surplus is available and at the Group's discretion concerning timing and portioning, with the addition of 3% annual interest.
- Grant Public Software CIC a trademark license for "LibreOffice" when used in the context of an online application software store
- Direct the Group to initiate availability of LibreOffice for Mac OS and Windows through the appropriate app stores for an appropriate fee
- Request the Group to take over making available Impress Remote and LibreOffice Viewer if each or either proves appropriate for TDC
- Direct the Group to commission a mechanism to spend TDC's income surplus in the manner agreed by the Board's Document
- Direct the Group to plan for the transfer of all TDC activities and liabilities to an independent legal entity as soon as practical, with governance implementing the concepts in the Board's Document.



# **State of the Project**

## **Some Numbers & Trends**

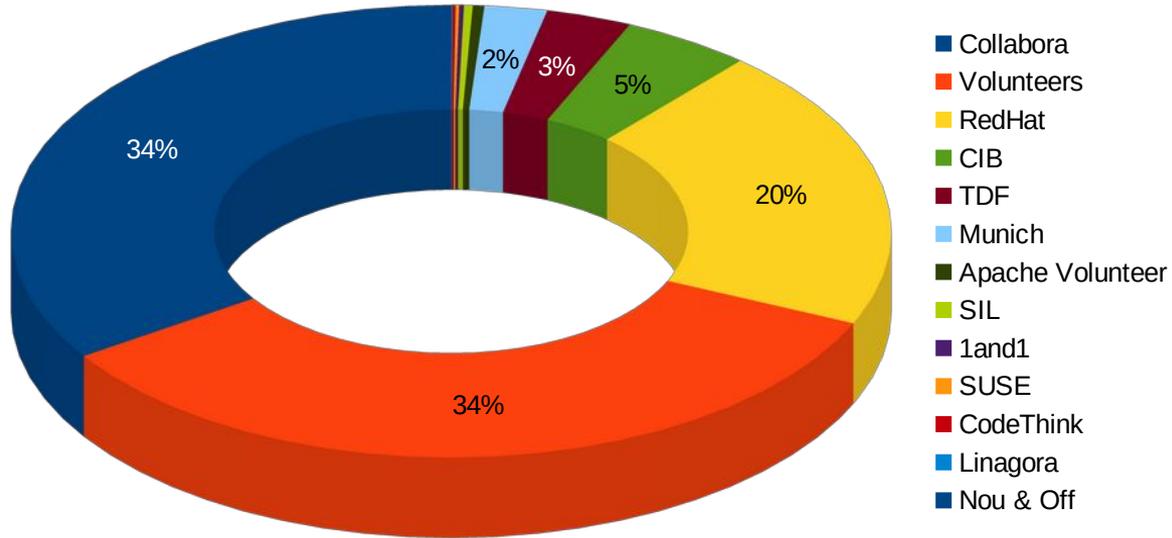


# LibreOffice Users Estimate

- In term of number of users worldwide, we provide the following estimate based on a global number of PC users between 2 and 3 billion (90% Windows, 8% macOS, 2% Linux):
  - 100% of desktop Linux users (between 40 and 60 million)
  - 10% of desktop Windows users (between 180 and 270 million)
  - 10% of desktop macOS users (between 16 and 24 million)
- So, we pick the lower figure of 236 million users worldwide, and we further reduce it to 200 million users worldwide to account for some duplications.



# Code Committers by Affiliation in 2019



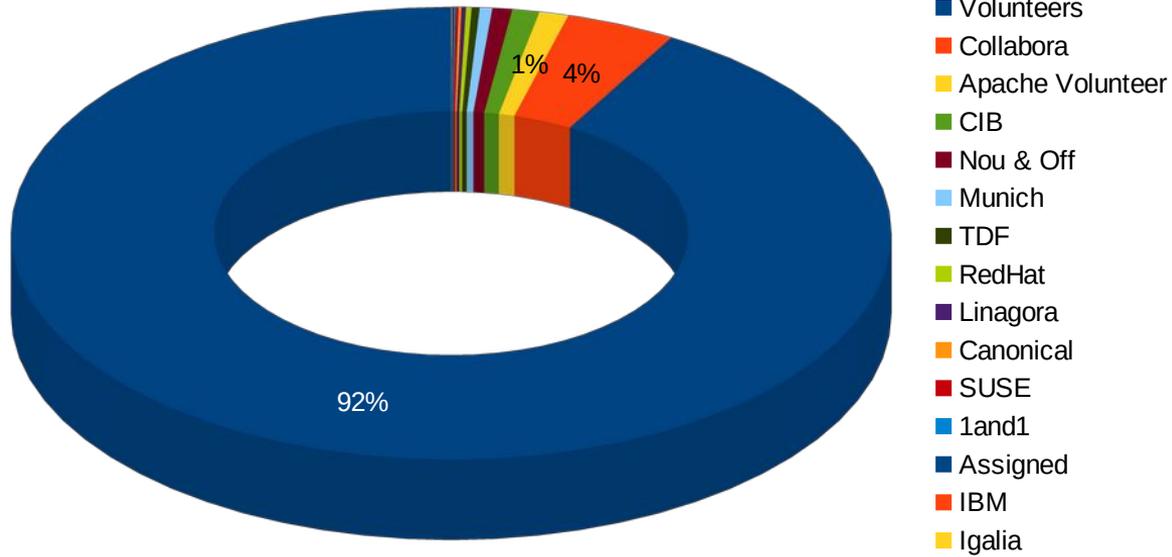


# Top 20 Code Committers in 2019

• Caolán McNamara	1204	• Olivier Hallot	229
• Andrea Gelmini	962	• Jens Carl	219
• Noel Grandin	775	• Michael Meeks	195
• Stephan Bergmann	609	• Samuel Mehrbrodt	190
• Miklos Vajna	451	• Jan Holesovsky	182
• Tor Lillqvist	280	• Michael Stahl	171
• Mike Kaganski	269	• Jan-Marek Glogowski	164
• Gabor Kelemen	250	• Henry Castro	147
• Tomaz Vajngerl	250	• Xisco Faulí	131
• Andreas Kainz	230	• Matteo Casalin	127



# Bug Submitters by Affiliation in 2019





# Top 20 Bug Submitters in 2019

• NISZ LibreOffice Team	245	• Buovjaga	38
• Telesto	173	• Cor Nouws	35
• Xisco Faulí	140	• Gabor Kelemen	34
• Nicolas Christener	109	• Heiko Tietze	34
• Roman Kuznetsov	100	• Samuel Mehrbrodt	34
• Andreas Kainz	85	• Andreas Gruhler	25
• Mike Kaganski	76	• TorrAB	24
• Aron Budea	74	• Adalbert Hanßen	23
• Regina Henschel	52	• Raal	23
• Robert Großkopf	47	• Thorsten Wagner	23

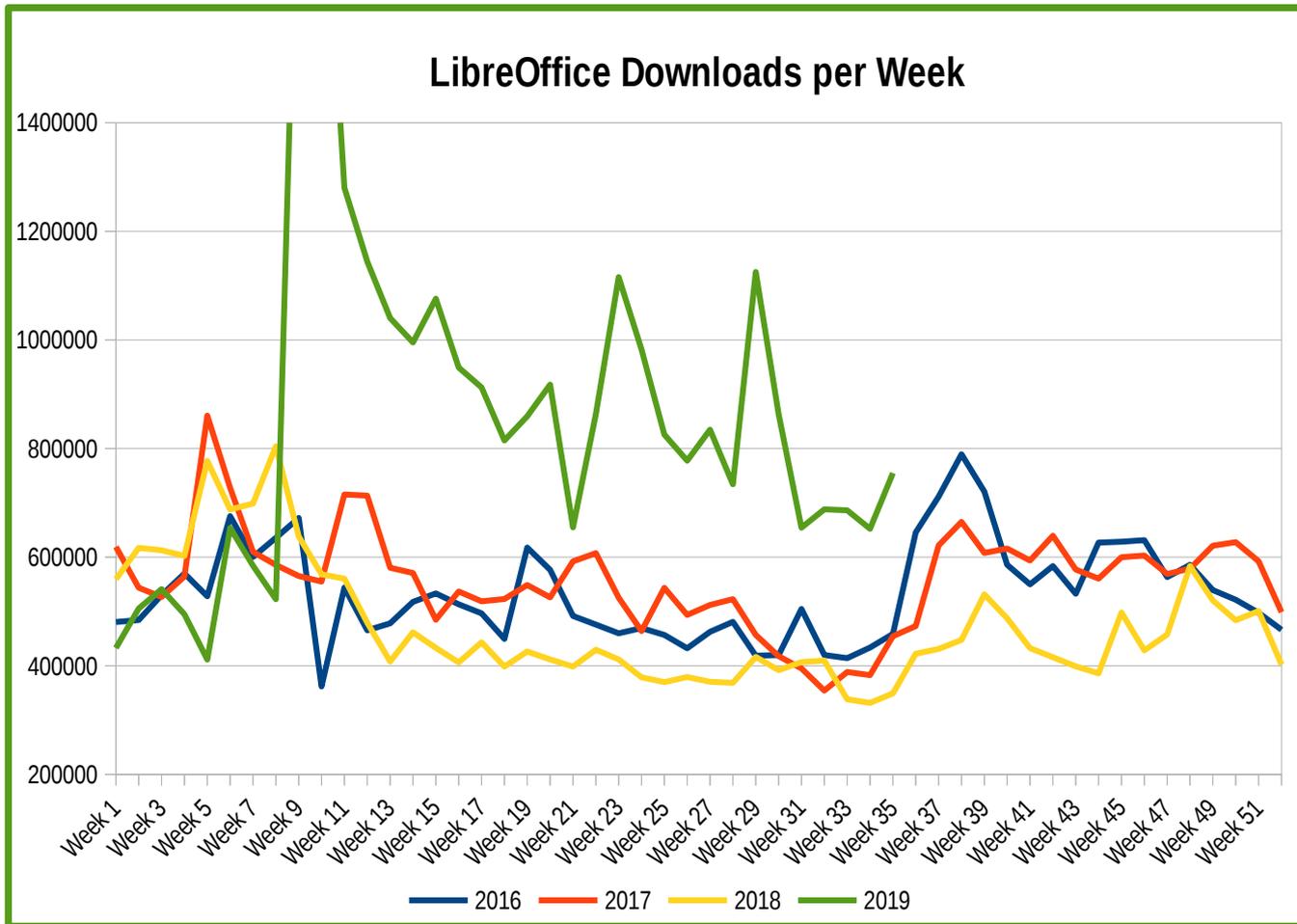


# Top 20 AskBot Main Contributors

• Ratslinger	301	• m.a.riosv	53
• Mike Kaganski	296	• robleyd	47
• ajlittoz	283	• SM_Riga	31
• ebot	246	• libreofficeUser30872	24
• Opaque	219	• Platterbaff	17
• Lupp	192	• JEDIMASTER	11
• RGB-es	150	• LibreTraining	10
• erAck	122	• JohnSUN	9
• Gilberto Schiavinatto	95	• gregors15	8
• Grantler	82	• appreciatethehelp	4



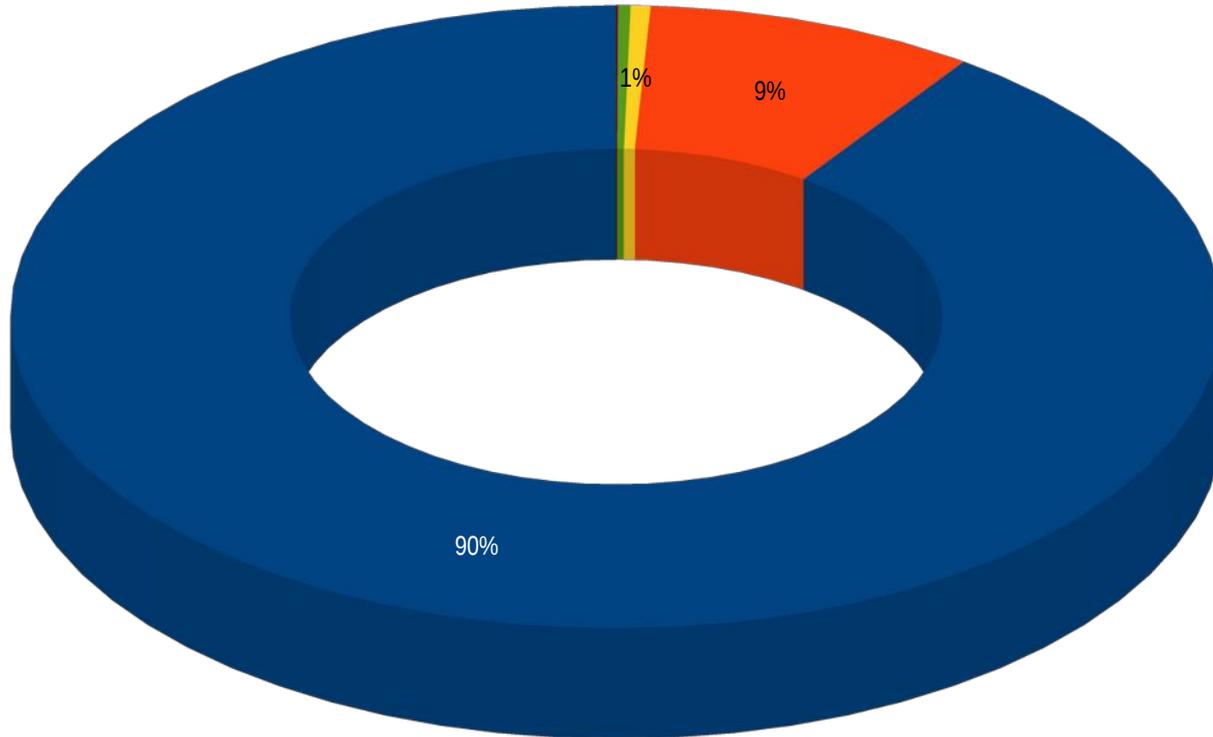
# LibreOffice Downloads per Week





# Visits to Download Page by Device

Visits to Download Page by Device

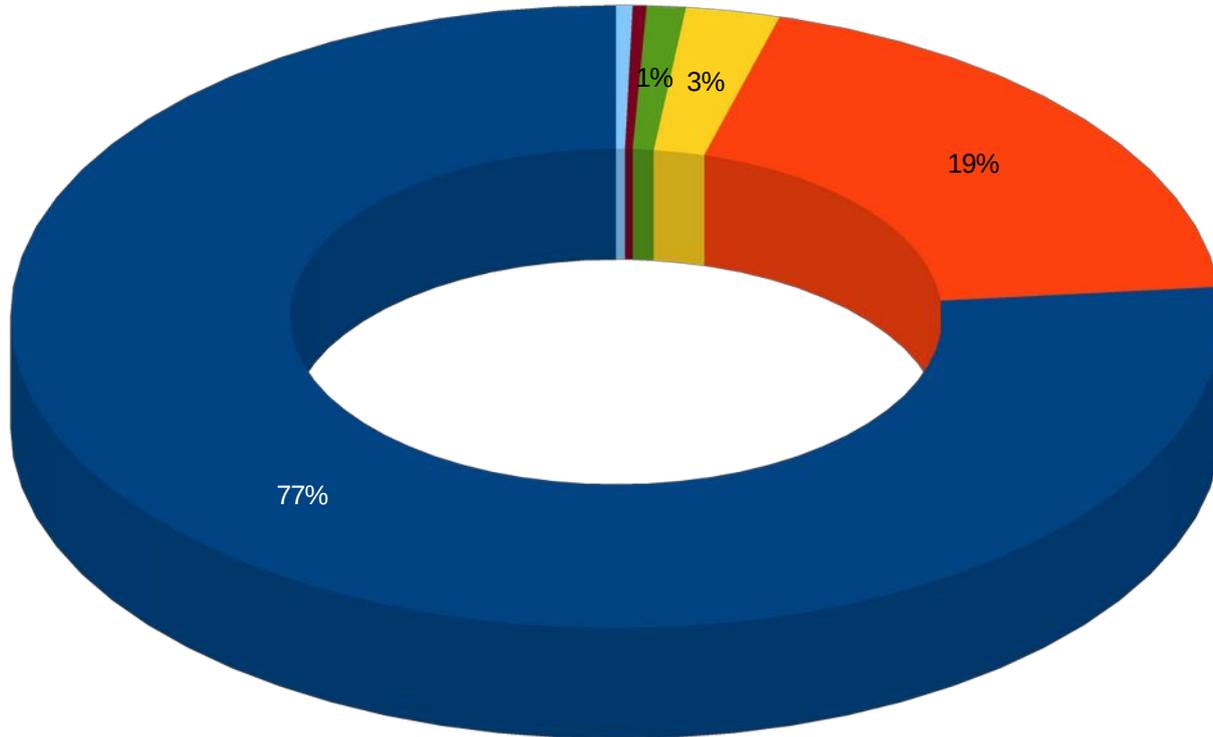


■ Desktop ■ Unknown ■ Smartphone ■ Tablet ■ Phablet ■ Others



# Visits to Download Page by Search Engine

Visits to Download Page by Search Engine

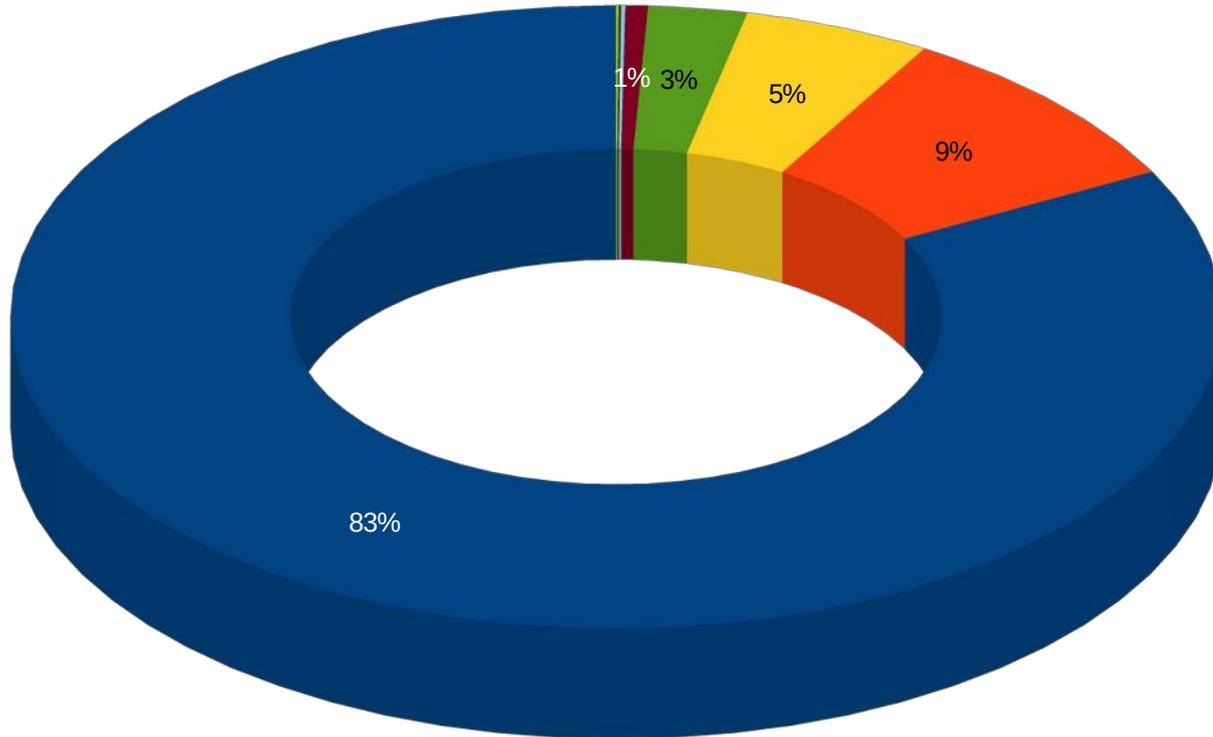


■ Google ■ Yandex ■ Bing ■ Baidu ■ DuckDuckGo ■ Others



# Visits to Download Page by OS

Visits to Download Page by OS



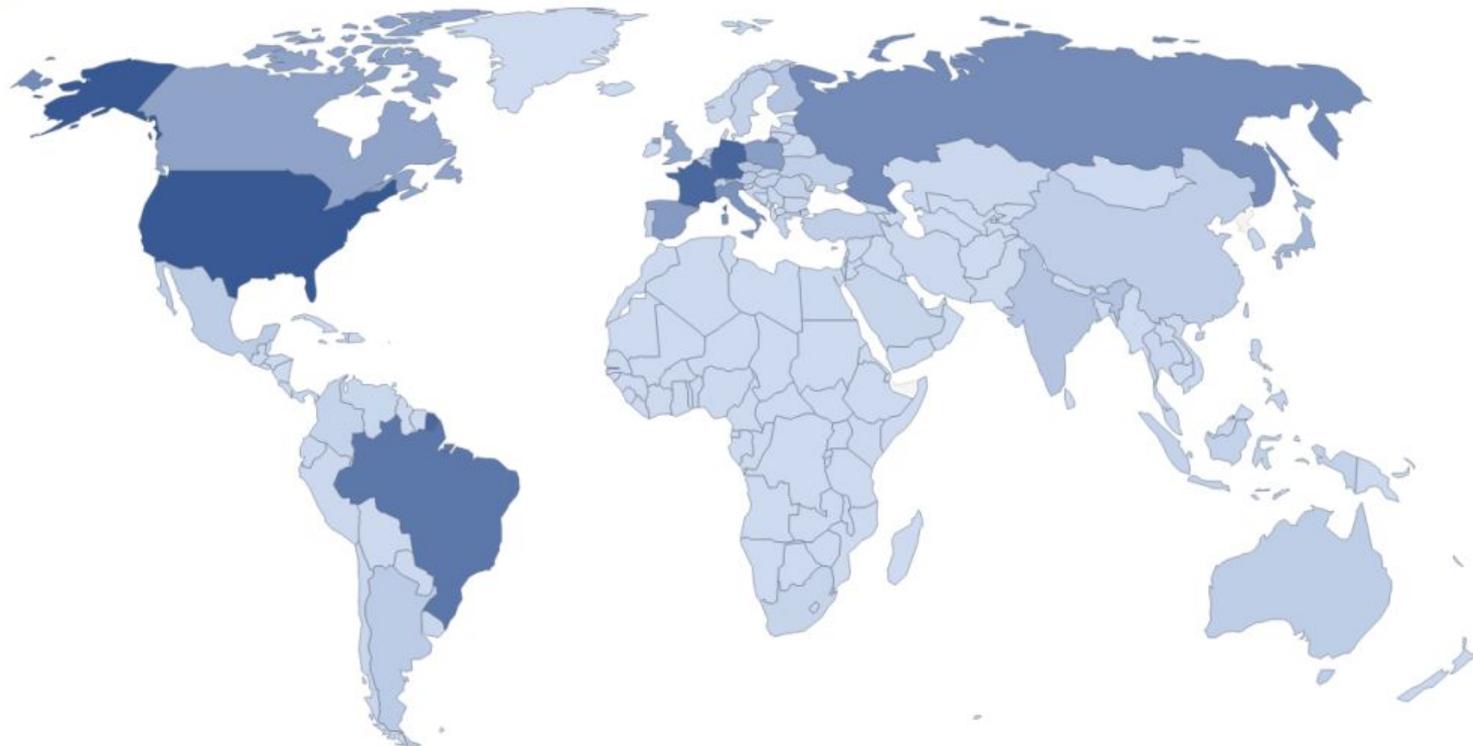
■ Windows ■ Unknown ■ Mac ■ GNU/Linux ■ Android ■ iOS ■ Chrome OS ■ Other



# Map of Visits to Download Page

Visitor Map

20,468,741 visits



🔍 Countries

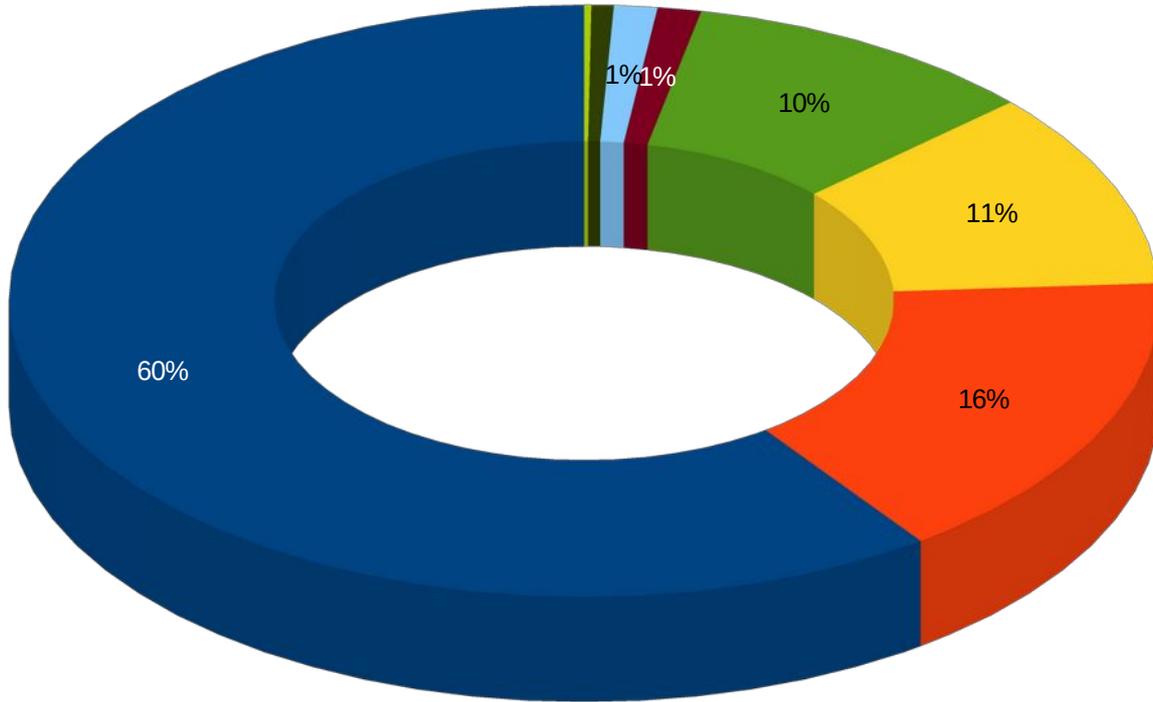
World-Wide ▼

Visits ▼



# Visits to Download Page by Continent

Visits to Download Page by Continent

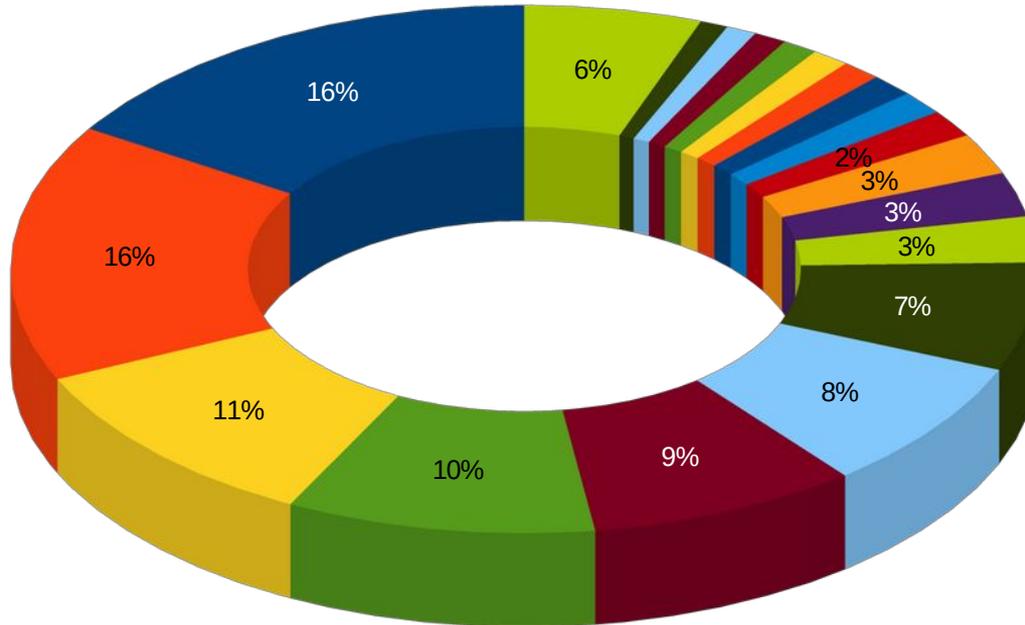


■ Europe ■ North America ■ South America ■ Asia ■ Africa  
■ Oceania ■ Central America ■ Unknown ■ Antarctica



# Visits to Download Page by European Countries

Visits to Download Page by European Countries

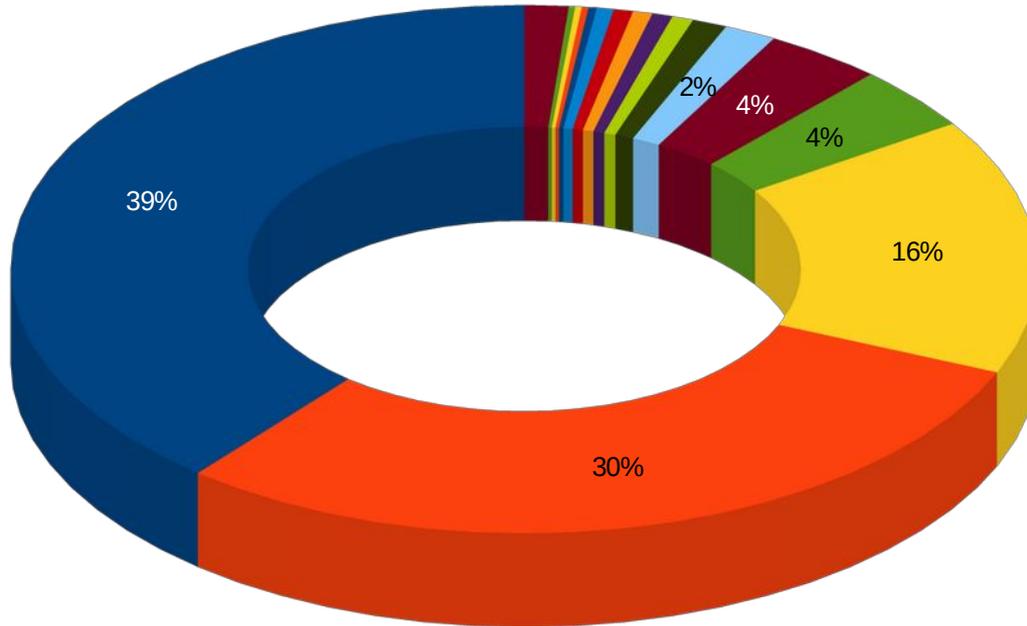


- Germany
- France
- Russia
- Italy
- Spain
- Poland
- United Kingdom
- Finland
- Netherlands
- Czechia
- Austria
- Switzerland
- Ukraine
- Belgium
- Hungary
- Sweden
- Portugal
- Greece
- Romania
- Others



# Visits to Download Page by American Countries

Visits to Download Page by American Countries

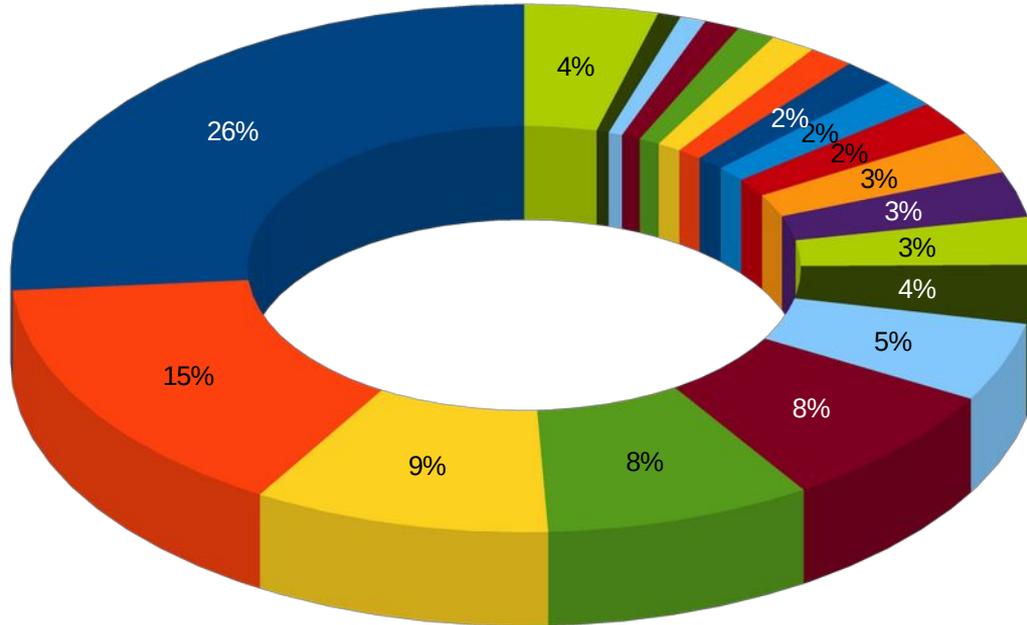


- United States
- Brazil
- Canada
- Argentina
- Mexico
- Colombia
- Chile
- Venezuela
- Uruguay
- Peru
- Ecuador
- Costa Rica
- El Salvador
- Guatemala
- Paraguay
- Dominican Republic
- Other



# Visits to Download Page by Asian Countries

Visits to Download Page by Asian Countries

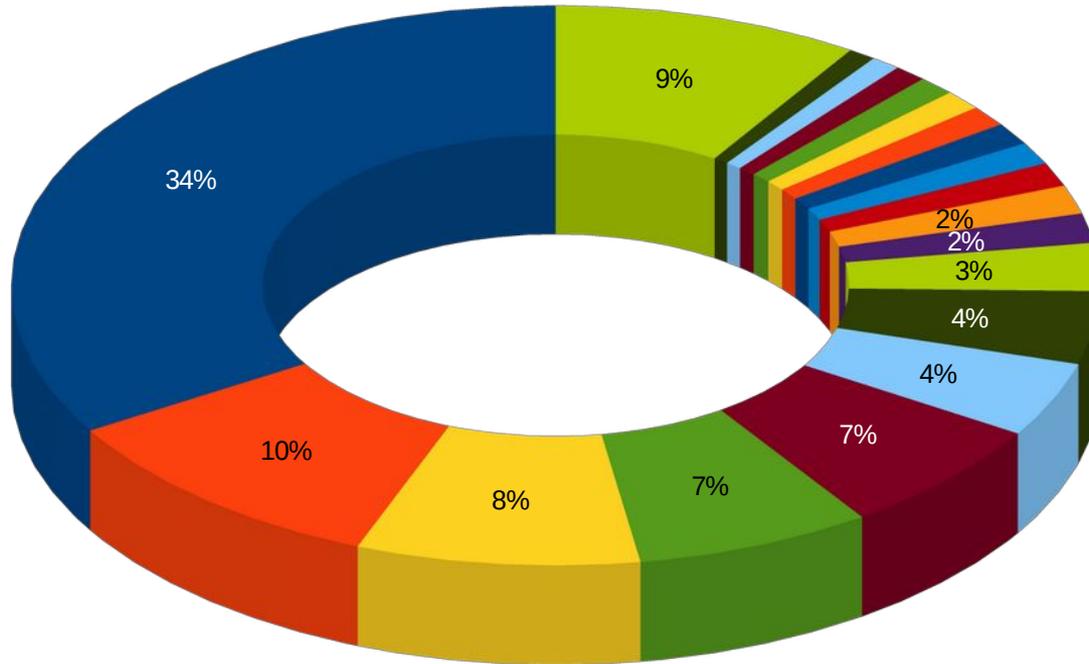


- |                       |               |                |                        |            |
|-----------------------|---------------|----------------|------------------------|------------|
| ■ Japan               | ■ India       | ■ Taiwan       | ■ China                | ■ Turkey   |
| ■ Indonesia           | ■ Philippines | ■ Saudi Arabia | ■ South Korea          | ■ Thailand |
| ■ Hong Kong SAR China | ■ Malaysia    | ■ Israel       | ■ Singapore            | ■ Vietnam  |
| ■ Iran                | ■ Kazakhstan  | ■ Pakistan     | ■ United Arab Emirates | ■ Others   |



# Visits to Download Page by African Countries

Visits to Download Page by African Countries

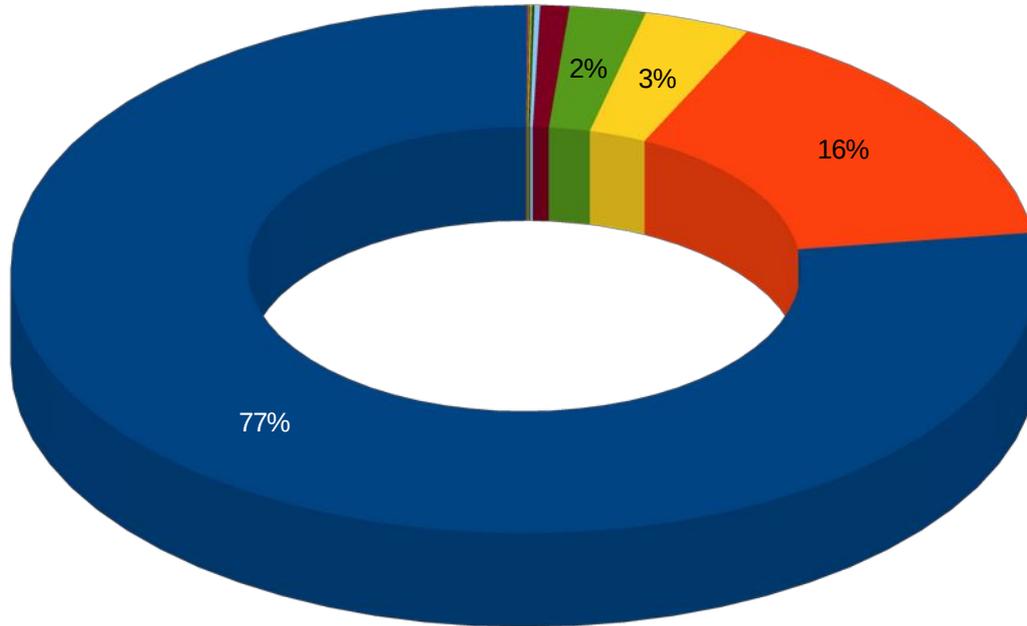


- South Africa
- Réunion
- Egypt
- Algeria
- Morocco
- Nigeria
- Kenya
- Tunisia
- Mauritius
- Ghana
- Côte d'Ivoire
- Namibia
- Senegal
- Madagascar
- Cameroon
- Tanzania
- Zimbabwe
- Ethiopia
- Uganda
- Others



# Visits to Download Page by Pacific Countries

Visits to Download Page by Pacific Countries

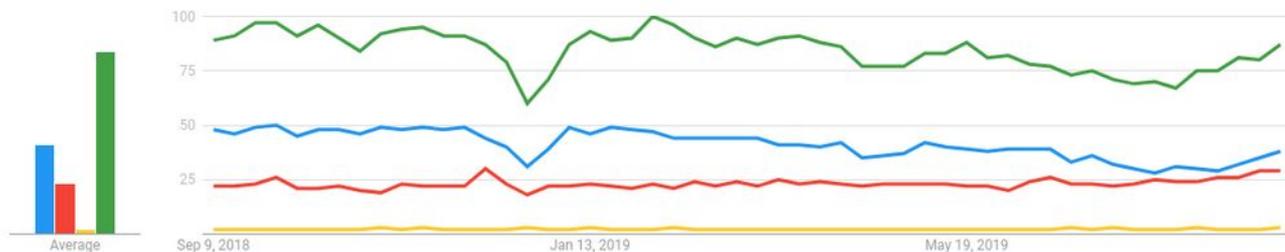


- Australia
- New Zealand
- New Caledonia
- French Polynesia
- Guam
- Fiji
- Northern Mariana Islands
- Vanuatu
- Samoa
- Tonga
- Kiribati
- Solomon Islands
- Others



# Google Trends 12 Months

Interest over time ?



Compared breakdown by region

Region ▼

● openoffice ● wps office ● onlyoffice ● libreoffice

Sort: Interest for libreoffice ▼



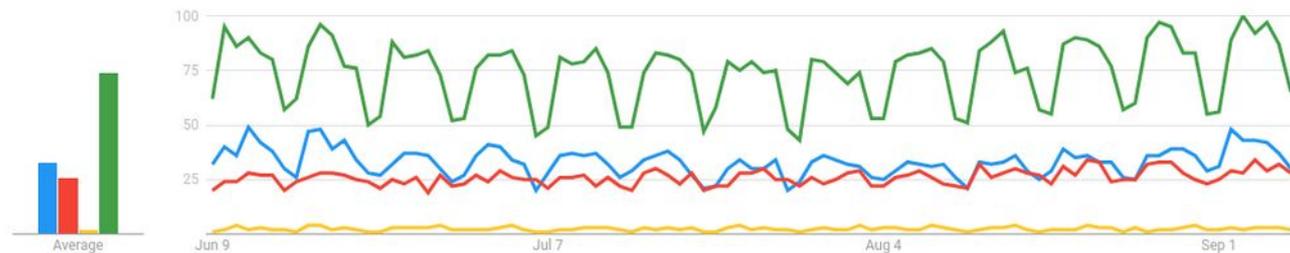
Color intensity represents percentage of searches [LEARN MORE](#)

1	Brazil	
2	Finland	
3	Estonia	
4	Czechia	
5	France	



# Google Trends 90 Days

Interest over time [?](#)



Compared breakdown by region

Region

● openoffice ● wps office ● onlyoffice ● libreoffice

Sort: Interest for libreoffice

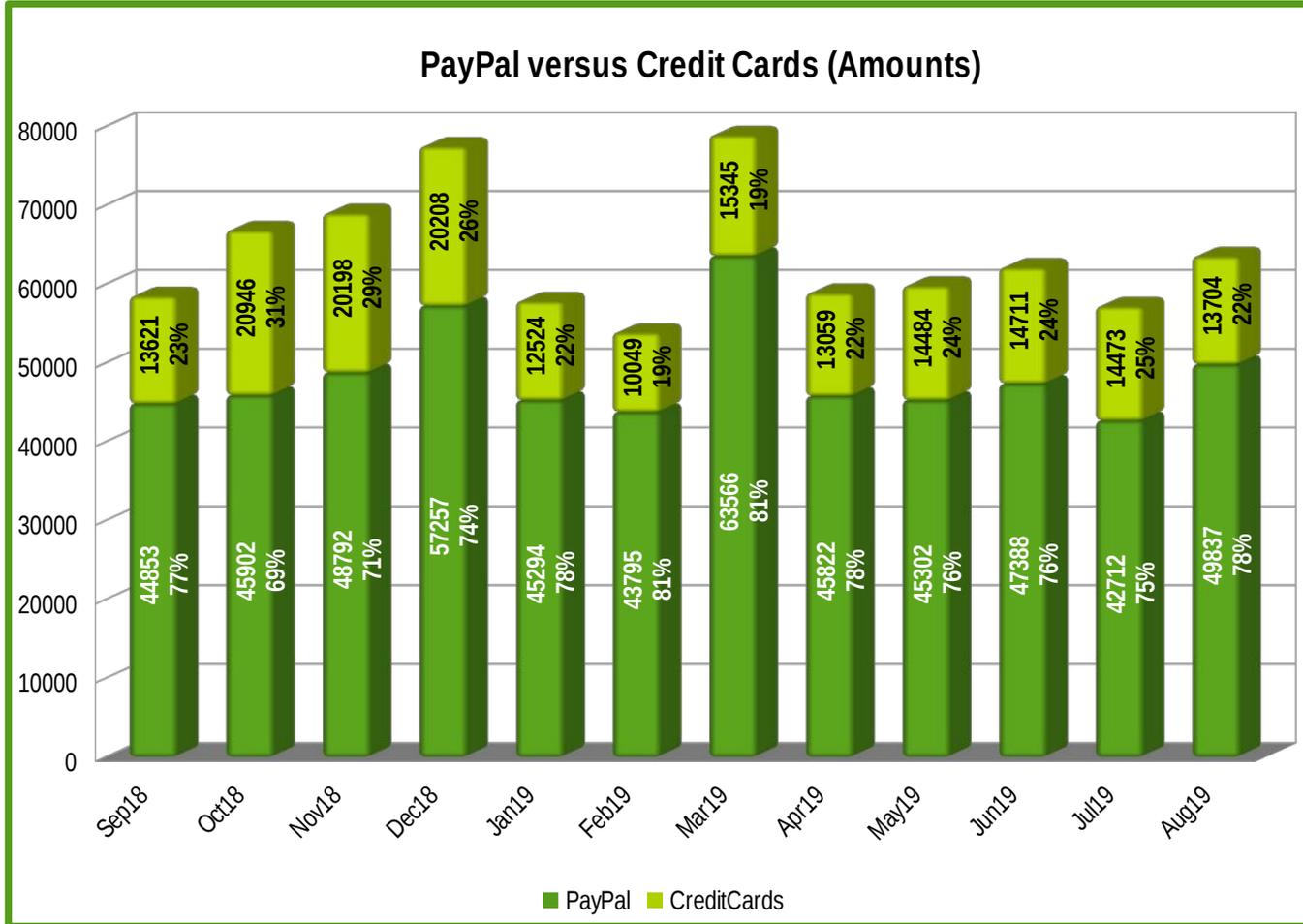


Color intensity represents percentage of searches [LEARN MORE](#)

Rank	Region	OpenOffice	WPS Office	OnlyOffice	LibreOffice
1	Brazil	~5%	~5%	~0%	~90%
2	Czechia	~40%	~5%	~0%	~55%
3	Slovakia	~35%	~5%	~0%	~60%
4	Estonia	~60%	~5%	~0%	~35%
5	Bulgaria	~35%	~10%	~0%	~55%



# Donations: PayPal vs Credit Cards





**2020**

LibreOffice @ 10

Free Office Suite @ 20



# 10/20 Anniversary Project

- Logo for 10/20 Project
  - Dedicated 10/20 Anniversary Swag
  - TDF/LibreOffice at FOSS Conferences
- Fundraising for 10th Anniversary Project
- Book about History of LibreOffice
  
- July 19, 2020: Free Office Suite @ 20
- September 28, 2020: LibreOffice @ 10

# Questions ?



All text and image content in this document is licensed under the Creative Commons Attribution-Share Alike 4.0 License (unless otherwise specified). "LibreOffice" and "The Document Foundation" are registered trademarks. Their respective logos and icons are subject to international copyright laws. The use of these thereof is subject to trademark policy.